



**TIDEWATER**

Renewables Ltd.

Management's Discussion and Analysis  
For the three and nine month periods ended September 30, 2023

November 8, 2023

# MANAGEMENT'S DISCUSSION AND ANALYSIS

The following Management's Discussion and Analysis (the "MD&A") of the condensed interim consolidated financial and operating results of Tidewater Renewables Ltd. ("Tidewater Renewables" or the "Corporation") is dated November 8, 2023, and should be read in conjunction with Tidewater Renewables' condensed interim consolidated financial statements as at and for the three and nine months ended September 30, 2023, and 2022 (the "Financial Statements"). The Financial Statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), representing generally accepted accounting principles ("GAAP"), and are expressed in Canadian dollars. The MD&A contains non-GAAP measures which are used to measure and analyze financial performance, financial position and cash flow and therefore may not be comparable to similar measures presented by other entities. The MD&A also contains forward-looking statements. Readers are cautioned that the MD&A should be read in conjunction with Tidewater Renewables' disclosure under "Non-GAAP and Other Financial Measures" and "Forward-Looking Information" included at the end of the MD&A. Unless otherwise indicated, references to "\$" or "dollars" are to Canadian dollars.

Management is responsible for preparing the MD&A. The MD&A has been reviewed and recommended by the Audit Committee of Tidewater Renewables' Board of Directors and approved by its Board of Directors. Key terms used throughout the MD&A are defined in the section titled "Operational Definitions".

## BUSINESS OVERVIEW

Tidewater Renewables is a multi-faceted, energy transition company. The Corporation is focused on the production of low carbon fuels, including renewable diesel, renewable hydrogen and renewable natural gas, as well as carbon capture through future initiatives. The Corporation was created in response to the growing demand for renewable fuels in North America and to capitalize on its potential to efficiently turn a wide variety of renewable feedstocks (such as tallow, used cooking oil, distillers corn oil, soybean oil, canola oil and other biomasses) into low carbon fuels. Tidewater Renewables' objective is to become a leading Canadian renewable fuel producer. The Corporation is pursuing this objective through the ownership, development, and operation of clean fuels projects and related infrastructure, that utilize existing proven technologies. Tidewater Renewables' common shares are publicly traded on the Toronto Stock Exchange ("TSX") under the symbol "LCFS".

Tidewater Renewables' assets are located in Alberta and British Columbia (collectively the "Renewable Assets"). The Corporation's renewable fuel assets are co-located at the Prince George Refinery (the "PGR"), which is owned by the Corporation's controlling shareholder, Tidewater Midstream and Infrastructure Ltd. ("Tidewater Midstream"). The Corporation's assets at the PGR include the Renewable Diesel & Renewable Hydrogen ("HDRD Complex"), canola co-processing infrastructure, the fluid catalytic cracking ("FCC") co-processing infrastructure and working interests in various other refinery units. The Corporation's other operating assets include a natural gas storage facility co-located at Tidewater Midstream's Brazeau River Complex and a renewable feedstock collection business. The Corporation's growth projects include a renewable natural gas ("RNG") digester facility (the "RNG Facility") in Foothills County, Alberta. Through these assets and projects, Tidewater Renewables will supply low carbon fuels to investment grade offtakers, existing customers, government entities, Indigenous groups and others in the transportation, utilities, refining, marketing, and power industries. See "Outlook and Corporate Update" and "Capital Program" for more information on these assets and projects.

Additional information relating to Tidewater Renewables is available on SEDAR+ at [www.sedarplus.com](http://www.sedarplus.com) and at [www.tidewater-renewables.com](http://www.tidewater-renewables.com).

## HIGHLIGHTS

- In the third quarter of 2023, Tidewater Renewables generated Adjusted EBITDA<sup>(1)</sup> of \$14.5 million and a net loss attributable to shareholders of \$9.4 million, inclusive of \$12.6 million of unrealized losses on derivative contracts. Net cash provided by operating activities totaled \$1.5 million, with distributable cash flow<sup>(1)</sup> of \$3.2 million.
- In July 2023, Tidewater Renewables' co-processing projects were approved for credit generation under the Canadian Clean Fuel Regulations ("CFR"). Through its co-processing projects and the HDRD Complex, the Corporation expects to maintain its position as one of Canada's largest generators of emissions credits.
- The HDRD Complex produced its first renewable diesel on October 22 and, as of November 7, has progressed to commercial operations. The facility is currently producing approximately 1,500 bbl/d of on-spec cold weather diesel and the Corporation is actively working on safely increasing production rates towards the facility's 3,000 bbl/d design capacity.

Gross project costs are expected to increase by \$10.2 million, due to increased man hours resulting from the delay in commercial operations and the addition of incremental insulation and heat tracing. However, the project's economics remain attractive, with payback expected within two to three years. The HDRD Complex makes Tidewater Renewables the first standalone producer of renewable diesel in Canada.

- On November 8, 2023, Robert Colcleugh was appointed Chief Executive Officer of both Tidewater Renewables and Tidewater Midstream. Mr. Colcleugh joined Tidewater Midstream's board of directors in 2017 and was appointed Interim Chief Executive Officer of both Tidewater Midstream and Tidewater Renewables in November 2022. During his tenure as Interim Chief Executive Officer, he successfully led the commissioning of the HDRD Complex and Tidewater Midstream's strategic asset review.

(1) Adjusted EBITDA, distributable cash flow, distributable cash flow per share and net debt used throughout the MD&A are non-GAAP financial measures or ratios. See the "Non-GAAP and Other Financial Measures" section of the MD&A for information on each non-GAAP financial measure or ratio.

## FINANCIAL HIGHLIGHTS

(in thousands of Canadian dollars except per share information)	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Revenue	\$ 24,244	\$ 19,697	\$ 57,303	\$ 56,677
Net income (loss) attributable to shareholders	\$ (9,449)	\$ (10,067)	\$ (28,272)	\$ 11,810
Net income (loss) attributable to shareholders per share – basic & diluted	\$ (0.27)	\$ (0.29)	\$ (0.81)	\$ 0.34
Adjusted EBITDA <sup>(1)</sup>	\$ 14,531	\$ 16,084	\$ 35,233	\$ 45,723
Net cash provided by operating activities	\$ 1,522	\$ 5,161	\$ 5,623	\$ 38,349
Distributable cash flow <sup>(1)</sup>	\$ 3,209	\$ 9,437	\$ 605	\$ 28,627
Distributable cash flow per share – basic & diluted <sup>(1)</sup>	\$ 0.09	\$ 0.27	\$ 0.02	\$ 0.82
Total common shares outstanding (000s)	34,727	34,712	34,727	34,712
Total assets	\$ 1,049,533	\$ 915,211	\$ 1,049,533	\$ 915,211
Net debt <sup>(1)</sup>	\$ 334,114	\$ 124,311	\$ 334,114	\$ 124,311

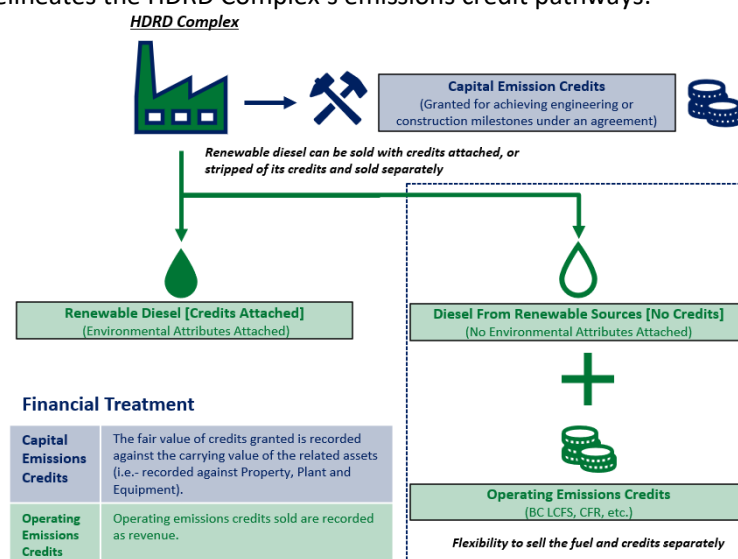
(1) Refer to “Non-GAAP Measures”.

## RENEWABLE DIESEL & RENEWABLE HYDROGEN COMPLEX (“HDRD Complex”)

Tidewater Renewables’ flagship asset is the HDRD Complex, Canada’s first standalone renewable diesel facility. This project is designed to produce 3,000 bbl/d of renewable diesel and utilizes renewable hydrogen to reduce its carbon intensity (“CI”). The HDRD Complex includes a pretreatment facility to provide Tidewater Renewables with feedstock flexibility and to optimize input costs.

Across North America, fuel wholesalers are now subject to numerous mandates to decrease the carbon intensity of their fuels. These mandates include federal programs such as the Canadian Clean Fuel Regulations and the U.S. Renewable Fuel Standard Program, as well as provincial/ state-level programs including the British Columbia, California, Oregon, and Washington LCFS programs. To comply with these mandates, fuel wholesalers must either lower the carbon intensity of their fuel, undertake approved capital projects to reduce emissions, or acquire emissions credits from other fuel wholesalers.

The HDRD Complex’s renewable diesel production is expected to have a CI low enough to generate environmental credits in various jurisdictions, referred to as “operating emissions credits”. These environmental credits may be sold “attached” to the fuel or separated and sold independently. Operating emissions credits are, in many but not all cases, fungible with “capital emissions credits”, which the Corporation receives under agreements for achieving engineering or construction milestones on certain capital projects. The diagram below delineates the HDRD Complex’s emissions credit pathways:



To manage its credit price exposure, the Corporation has entered into fixed-price credit offtake agreements and forward sale agreements for some of the capital and operating emissions credits it expects to receive. The fixed-price offtake agreements are for a variable number of credits. The forward sale agreements are for a limited number of credits at a fixed price. See “*Liquidity and Capital Resources - Other Capital Resources*” for the expected timing of forward sale agreement proceeds. The Corporation remains hedged on approximately 50% and 25% of the HDRD Complex’s feedstock volume requirements through 2024 and 2025, respectively.

## RESULTS OF OPERATIONS

### Financial Overview

<i>(in thousands of Canadian dollars except per share information)</i>	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Revenue	\$ 24,244	\$ 19,697	\$ 57,303	\$ 56,677
Operating expenses	\$ 11,646	\$ 8,142	\$ 26,968	\$ 22,001
General and administrative	\$ 2,622	\$ 1,652	\$ 6,265	\$ 4,244
Share-based compensation	\$ 553	\$ 1,123	\$ 3,908	\$ 2,477
Depreciation	\$ 5,945	\$ 4,878	\$ 16,133	\$ 14,381
Finance costs and other	\$ 6,620	\$ 2,697	\$ 16,569	\$ 4,881
Realized gain on derivative contracts	\$ (1,902)	\$ (5,314)	\$ (3,305)	\$ (13,782)
Unrealized loss on derivative contracts	\$ 12,558	\$ 22,441	\$ 40,398	\$ 8,132
Gain on warrant liability revaluation	\$ (190)	\$ -	\$ (8,160)	\$ -
Income from equity investments	\$ 674	\$ 1,737	\$ 3,260	\$ 2,111
Transaction costs	\$ 10	\$ 260	\$ 111	\$ 660
Deferred income tax expense (recovery)	\$ (3,495)	\$ (4,378)	\$ (10,052)	\$ 3,984
Net income (loss) attributable to shareholders	\$ (9,449)	\$ (10,067)	\$ (28,272)	\$ 11,810
Basic & diluted net income (loss) attributable to shareholders per share	\$ (0.27)	\$ (0.29)	\$ (0.81)	\$ 0.34

#### Revenue

Revenue increased to \$24.2 million in the third quarter of 2023 compared to \$19.7 million in the third quarter of 2022. Revenue for the nine months ended September 30, 2023, was \$57.3 million compared to \$56.7 million for the same period in 2022. The increase is due to additional feedstock marketing and higher co-processing throughput permitted by the installation of purpose made catalyst during the Q2 2023 turnaround program.

#### Operating Expenses

Operating expenses, for the third quarter of 2023 were \$11.6 million, compared to \$8.1 million for the third quarter of 2022. The increase is the result of additional feedstock marketing and increased co-processing throughput.

Operating expenses for the nine months ended September 30, 2023, were \$27.0 million compared to \$22.0 million for the same period of 2023. The increase is attributable to the one-time feedstock expense and increased feedstock marketing.

#### General and Administrative

General and administrative (“G&A”) expenses, for the third quarter of 2023 were \$2.6 million compared to \$1.7 million for the third quarter of 2022. G&A expenses for the nine months ended September 30, 2023, were \$6.3 million compared to \$4.2 million for the nine months ended September 30, 2022. The increase is attributable to higher employee costs as the Corporation prepares to operate the HDRD Complex.

### *Share-Based Compensation*

The Corporation incurred share-based compensation expenses of \$0.6 million for the third quarter of 2023, compared to \$1.1 million for the third quarter of 2022, with the reduction being attributable to the departure of several employees. Share-based compensation expenses for the nine months ended September 30, 2023, were \$3.9 million compared to \$2.5 million for the same period in 2022. The increase is attributable to the issuance of additional share awards.

### *Depreciation*

Depreciation for the three and nine months ended September 30, 2023, was \$5.9 million and \$16.1 million, respectively, compared to \$4.9 million and \$14.4 million for the same periods in 2022, respectively. The increase is primarily attributable to property, plant and equipment additions, including turnaround expenditures.

Depreciation relates to the Corporation's property, plant and equipment, and right-of-use assets. Assets under construction, such as the Corporation's HDRD Complex, are not depreciated until they commence operations.

### *Finance Costs and Other*

Finance costs and other for the third quarter of 2023 were \$6.6 million compared to \$2.7 million for the same period of 2022. Finance costs and other for the nine months ended September 30, 2023, were \$16.6 million compared to \$4.9 million for the same period of 2022. The increase is attributable to draws on the Corporation's debt facilities to fund the construction and commissioning of the HDRD Complex.

Finance costs and other includes interest on the Corporation's long-term debt and other non-cash interest charges. Non-cash interest expenses include unrealized foreign exchange losses, revaluation of capital emissions credits and accretion expenses on the Corporation's decommissioning obligations, lease liabilities and financing costs.

### *Realized Gains or Losses on Derivative Contracts*

The Corporation uses financial forward contracts to protect operating income against volatility in commodity prices. During the third quarter of 2023, the Corporation recognized a \$1.9 million realized gain, compared to a gain of \$5.3 million during the third quarter of 2022. Realized gains on derivative contracts for the nine months ended September 30, 2023, were \$3.3 million compared to \$13.8 million for the same period of 2022. The decrease in realized gains on derivative contracts relates to lower average commodity prices for vegetable oils in 2023.

### *Unrealized Gains or Losses on Derivative Contracts*

The Corporation recognized a non-cash unrealized loss of \$12.6 million for the three months ended September 30, 2023, compared to an unrealized loss of \$22.4 million for the three months ended September 30, 2022, when adjusting the commodity contracts to their fair value. The loss is due to a decrease in the closing price for the hedged commodities. Unrealized losses on derivative contracts for the nine months ended September 30, 2023, were \$40.4 million compared to an unrealized loss of \$8.1 million for the same period in 2022. The loss in 2023 is a result of lower closing prices for the hedged commodities through to 2025.

The Corporation has entered into forward financial contracts for vegetable oils and refined products to manage the commodity price risk related to its co-processing and renewable diesel operations. The fair value of the net derivative contract asset or liability is the estimated value to settle the outstanding contracts at a point in time. Accordingly, the unrealized gains or losses on these financial instruments are recorded directly to the statement of net income and comprehensive income and can fluctuate materially quarter-over-quarter with price volatility. Unrealized gains and losses on derivative contracts do not impact net cash provided by operating activities or distributable cash flow. Actual gains or losses realized on eventual cash settlement can vary materially due to subsequent fluctuations in commodity prices compared to the valuation assumptions.

#### *Gain on Warrant Liability Revaluation*

On October 24, 2022, in conjunction with the closing of the Term Debt Facility, the Corporation issued 3.4 million warrants. Each warrant entitles the holder to purchase one common share for a term of five years. Due to their exercise features, the warrants are measured at fair value at each reporting period.

When adjusting the warrants to their fair value on September 30, 2023, the Corporation recognized non-cash revaluation gains of \$0.2 million and \$8.2 million for the three and nine months ended September 30, 2023, respectively. The revaluation gain is due to the Corporation's lower closing share price and the shorter period to expiry.

#### *Income from Equity Investments*

During the three and nine months ended September 30, 2023, the Corporation's investment in Rimrock Cattle Ltd. ("RCC") contributed income of \$0.7 million and \$3.3 million, compared to \$1.7 million and \$2.1 million for the same periods in 2022. In April 2022, the Corporation entered into a feedstock supply agreement with RCC that is expected to provide a significant source of feedstock to the Corporation's RNG Facility once operational.

#### *Deferred Income Tax Expense or Recovery*

For the three months ended September 30, 2023, the Corporation recognized a deferred income tax recovery of \$3.5 million, compared to \$4.4 million for the three months ended September 30, 2022. The lower recovery is attributable to the decrease in net loss before tax for the three months ended September 30, 2023, compared to 2022. During the nine months ended September 30, 2023, the deferred income tax recovery was \$10.1 million, compared to an expense of \$4.0 million for the same period in 2022. The recovery is attributable to the net loss before tax for the nine months ended September 30, 2023.

#### *Net Income or Loss Attributable to Shareholders*

During the three month period ended September 30, 2023, the Corporation incurred a net loss attributable to shareholders of \$9.4 million, compared to \$10.1 million for the same period of 2022. The difference is attributable to a lower unrealized loss on derivative financial instruments and a higher gross margin during the three month period ended September 30, 2023, compared to 2022.

During the nine months ended September 30, 2023, the Corporation incurred a net loss attributable to shareholders of \$28.3 million, compared to net income attributable to shareholders of \$11.8 million for the same period of 2022. The decrease is due to increased finance costs, an unrealized loss on derivative contracts, and turnaround interruptions, offset by a deferred income tax recovery during the nine months ended September 30, 2023, compared to the same period in 2022.

## **OUTLOOK AND CORPORATE UPDATE**

With the HDRD Complex safely and successfully commissioned, the Corporation is now committed to streamlining the HDRD Complex's operations, strengthening its financial position, repaying debt and progressing the development of the RNG Facility. Tidewater Renewables continues to work with various counterparties to satisfy their fuel compliance requirements, achieve their ESG commitments and meet their energy needs.

Due to the HDRD Complex's delay in commercial operations, the Corporation now expects second-half 2023 Adjusted EBITDA to be between \$25 and \$35 million (previously \$35 to \$45 million). The Corporation continues to see strong industry fundamentals in North America, including robust prices for renewable fuels and strong demand for environmental credits. This demand is supported by escalating compliance requirements and voluntary environmental commitments.

### **HDRD Complex & Renewable Fuel Assets**

Tidewater Renewables' HDRD Complex is Canada's first standalone renewable diesel facility and is located adjacent to Tidewater Midstream's PGR. This project is designed to produce 3,000 bbl/d of renewable diesel and utilizes renewable hydrogen to reduce its carbon intensity ("CI"). The HDRD Complex is complemented by the Corporation's co-processing infrastructure and steam methane reformer, as well as working interests in a unifier reactor, certain utilities, storage tanks and rail & truck racks.

The FCC and canola co-processing projects refine various renewable feedstocks, including those provided by the Corporation's feedstock collection business, into renewable diesel and renewable gasoline. The HDRD Complex's pre-treatment facility enhances the renewable fuel assets' flexibility to utilize a wide variety of feedstocks. This flexibility reduces the renewable fuel assets' dependency on specific feedstocks and optimizes refining costs. The Corporation has entered financial forward contracts for vegetable oils and refined products to minimize commodity price exposure and protect its cash flows.

Locating the renewable fuel assets in Prince George provides significant advantages to the Corporation, including the ability to leverage existing infrastructure, regulatory frameworks and the expertise of refinery management. PGR and the HDRD Complex serve the majority of the underserved regional demand, including major local industries such as forestry, mining and oil and gas.

### **Renewable Natural Gas Assets**

The Corporation operates a natural gas storage facility near Drayton Valley, Alberta. This facility is configured to inject, store, cycle and sell natural gas, and includes injection/withdrawal wells, a 1,480 horsepower compressor, and approximately 30 kilometers of pipelines.

The Corporation partnered with Rimrock RNG Inc. ("Rimrock") to construct the RNG Facility in Foothills County, Alberta. The facility will utilize Tidewater Renewables' natural gas processing and marketing experience along with Rimrock's access to feedstocks. The RNG Partnership has a 20-year offtake agreement with FortisBC to purchase all the RNG production from the facility. Tidewater Renewables is advancing the facility's engineering design and regulatory applications and expects to begin construction once all significant regulatory approvals are obtained. Tidewater Renewables and Rimrock continue to see incremental government support for the development of RNG projects in North America.



## Feedstock Supply and Marketing

Tidewater Renewables is utilizing its early presence in the Canadian renewable fuels market, coupled with its logistics capacity and asset base, to establish itself as a leader in Canadian renewable feedstock marketing. The Corporation is aggressively sourcing various renewable feedstocks for use in its facilities and to market to other counterparties. Tidewater Renewables is also organically expanding its used cooking oil collection business, with the intent of providing feedstock for the HDRD Complex or for sale to external counterparties. The Corporation continues to have discussions with counterparties on potential partnerships or commercial arrangements to secure feedstock supply.

In April 2022, the Corporation launched its strategic cattle feedlot partnership, RCC. RCC will contribute feedstock under a long-term supply agreement to fulfill a substantial amount of the RNG Facility's feedstock requirements. RCC along with the previously completed acquisition of a used cooking oil provider, substantially de-risks and diversifies the Corporation's feedstock supply requirements.

## CAPITAL PROGRAM

The focus of Tidewater Renewables' 2023 capital program was the successful commissioning of the HDRD Complex and the second-quarter maintenance turnaround at PGR. Following the HDRD Complex's commissioning, the Corporation plans to limit its remaining 2023 activities to small-scale projects and engineering design. Tidewater Renewables continues to experience significant government interest in supporting various future renewable fuel and renewable gas initiatives.

### Renewable Diesel & Renewable Hydrogen Complex ("HDRD Complex")

During the third quarter of 2023 the following HDRD Complex milestones were achieved:

- initial run of pre-treatment unit (August);
- second run of pre-treatment unit with stable operations (September); and
- initial run of hydrogen unit with stable production of high purity hydrogen (September).

Subsequent to the third quarter of 2023 the following HDRD Complex milestones have been achieved:

- initial run of the HDRD Complex with first production of renewable diesel (October); and
- second run of the HDRD Complex with stable production of on-spec diesel (November); and
- identification and resolution of commissioning issues including:
  - resolved dewax reactor instrumentation issues;
  - installed additional insulation and heat tracing;
  - replaced failed pump seals; and
  - identified and replaced faulty valves.

## SUMMARY OF QUARTERLY RESULTS

The following table presents a summary of Tidewater Renewables' quarterly results since inception:

<i>(In thousands of Canadian dollars, except per share information)</i>	Q3 2023	Q2 2023	Q1 2023	Q4 2022
Revenue	\$ 24,244	\$ 13,163	\$ 19,896	\$ 19,422
Net income (loss) attributable to shareholders	(9,449)	2,654	(21,477)	14,132
Net income (loss) per share attributable to shareholders – basic	(0.27)	0.08	(0.62)	0.41
Net income (loss) per share attributable to shareholders – diluted	(0.27)	0.07	(0.62)	0.40
Adjusted EBITDA <sup>(1)</sup>	\$ 14,531	\$ 8,067	\$ 12,635	\$ 16,717

(1) Refer to "Non-GAAP and Other Financial Measures".

<i>(In thousands of Canadian dollars, except per share information)</i>	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Revenue	\$ 19,697	\$ 19,730	\$ 17,250	\$ 16,925
Net income (loss) attributable to shareholders	(10,067)	4,363	17,514	80
Net income (loss) per share attributable to shareholders – basic & diluted	(0.29)	0.13	0.50	0.00
Adjusted EBITDA <sup>(1)</sup>	\$ 16,084	\$ 16,902	\$ 12,737	\$ 10,635

(1) Refer to “Non-GAAP and Other Financial Measures”.

During 2023, Tidewater Renewables’ results were impacted by the following factors and trends:

- volatility in unrealized gains and losses on derivative contracts as a result of price movement in the commodities hedged by the Corporation;
- global inflation and supply chain disruptions impacting capital projects costs;
- escalating emissions targets supporting demand for emissions credits;
- turnaround at PGR, reducing throughput and increasing maintenance capital during Q2 2023; and
- higher finance costs relating to the costs associated with the construction of the HDRD Complex and rising interest rates.

During 2022, Tidewater Renewables’ results were impacted by the following factors and trends:

- volatility in unrealized gains and losses on derivative contracts as a result of price movement in the commodities hedged by the Corporation;
- increasing prices for refined products and BC LCFS credits; and
- higher finance costs relating to the costs associated with the construction of the HDRD Complex and rising interest rates.

During 2021, Tidewater Renewables’ results were impacted by the following factors and trends:

- one-time transaction costs relating to the issuance of the Corporation’s initial public offering and the acquisition of the Renewable Assets; and
- shorter comparable period due to 44 days of operations in the third quarter and 136 days of operations for the period from the date of incorporation, May 11, 2021, to December 31, 2021.

## LIQUIDITY AND CAPITAL RESOURCES

The Corporation’s primary liquidity and capital resource needs include funding the HDRD Complex’s commissioning, future interest payments, working capital requirements and growth opportunities. Tidewater Renewables anticipates that its net cash from operating activities, cash flow from growth projects, funds from its Senior Credit Facility and Term Debt Facility, proceeds from the sale of capital emissions credits, and other financing sources will be sufficient to fulfill its financial commitments, obligations, and anticipated capital expenditures, as they become due; however, economic uncertainties, further cost increases, operational issues, unexpected delays with the HDRD Complex, or unexpected operational difficulties could pose liquidity and financial obligation risks to the Corporation.

## Contractual Obligations

The Corporation had the following contractual obligations as at September 30, 2023 and December 31, 2022:

<i>(in thousands of Canadian dollars)</i>	September 30, 2023		December 31, 2022	
	Less than one year	Greater than one year	Less than one year	Greater than one year
Accounts payable	\$ 21,659	\$ -	\$ 55,299	\$ -
Warrant liability	4,285	-	12,445	-
Derivative contracts	18,699	16,579	7,739	8,733
Lease liabilities <sup>(1)</sup>	7,001	15,065	6,312	17,457
Bank debt <sup>(2)</sup>	159,410	-	-	72,611
Term debt <sup>(2)</sup>	25,000	150,000	-	150,000
	<b>\$ 236,054</b>	<b>\$ 181,644</b>	<b>\$ 81,795</b>	<b>\$ 248,801</b>

(1) Amounts represent the expected undiscounted cash payments related to leases.

(2) Amounts represent undiscounted principal only and exclude accrued interest.

## Debt Borrowings

The following table summarizes Tidewater Renewables' credit facility and term debt outstanding as at September 30, 2023:

<i>(in thousands of Canadian dollars)</i>	Maturity Date	Rate	Facility Amount	Amount Drawn
Senior Credit Facility	August 18, 2024	variable	\$ 175,000	\$ 159,410
Term Debt Facility	October 24, 2027	variable	175,000	175,000
<b>Total</b>			<b>\$ 350,000</b>	<b>\$ 334,410</b>

The Corporation has a revolving credit facility (the "Senior Credit Facility") with a syndicate of banks. The Senior Credit Facility can be drawn in either Canadian or U.S. funds and bears interest at the agent bank's prime lending rate or banker's acceptance rates, plus applicable margins. The Corporation also has a \$175 million senior secured second lien credit facility with an Alberta based pension fund (the "Term Debt Facility"). The Term Debt Facility was drawn down by way of two advances. On October 24, 2022, \$150 million was advanced (the "Original Principal Amount") and an additional \$25 million (the "Additional Debt Capacity") was advanced on May 10, 2023. In collaboration with its lenders, Tidewater Renewables is progressing the refinancing of its senior credit facility, which is set to mature in August 2024.

The quarterly financial covenants, under the Senior Credit Facility and the Term Debt Facility, were waived at September 30, 2023. This "Waiver Period" ends on December 31, 2023, at which time Tidewater Renewables will be required to maintain certain financial covenants on an annualized basis. The Corporation may, at its option, exit the Waiver Period earlier, with the annualization period beginning upon the exit of the Waiver Period. The calculations for each of these ratios are based on specific definitions in the agreements governing the Senior Credit Facility and Term Debt Facility, are not in accordance with GAAP, and cannot be easily calculated by referring to the Corporation's financial statements. The upcoming financial covenants are as follows:

	December 31, 2023	Thereafter
Consolidated debt <sup>(1)</sup> to adjusted EBITDA (annualized)	Max 5.50:1.00	Max 4.00:1.00
Consolidated first lien <sup>(2)</sup> senior debt to adjusted EBITDA (annualized)	Max 3.50:1.00	Max 3.00:1.00
Adjusted EBITDA to interest coverage (annualized)	Min 2.00:1.00	Min 2.50:1.00

(1) Consolidated debt includes the Senior Credit Facility and the Term Debt Facility.

(2) First lien senior debt includes the Senior Credit Facility but excludes the Term Debt Facility.

The Term Debt Facility currently bears interest of 9.5% per annum. Following the Waiver Period, the base interest rate reverts to 6.5% for the Original Principal Amount and remains at 9.5% for any amounts outstanding under the Additional Debt Capacity. The \$25.0 million of Additional Debt Capacity matures on August 18, 2024, and will be extended to a maximum of August 18, 2025, in the event of an extension of the Senior Credit Facility. The \$25.0 million of Additional Debt Capacity is also subject to variable quarterly repayments provided that the undrawn aggregate availability under the Corporation's Senior Credit Facility exceeds \$50.0 million. The variable repayments are based on a portion of the Corporation's adjusted cash flows.

## Other Capital Resources

### Capital Emissions Credits

Under agreements with government entities the Corporation is awarded capital emissions credits for achieving construction and commissioning milestones on its projects. The Corporation has executed forward sale agreements with third parties for a portion of the remaining credits to be issued. The table below summarizes the expected proceeds from the sale of capital emissions credits under executed forward agreements:

<i>(in thousands of Canadian dollars)</i>	
Proceeds expected in the remainder of 2023	\$ -
Proceeds expected in 2024	10,625
Expected proceeds from sale of capital emissions credits under executed agreements	\$ 10,625

### Operating Emissions Credits

The Corporation has entered into forward agreements to sell a fixed number of operating emissions credits. These operating emissions credits are expected to be generated through the production of renewable fuels. The table below summarizes these expected proceeds from these agreements:

<i>(in thousands of Canadian dollars)</i>	
Proceeds expected in 2024	\$ 3,925
Proceeds expected in 2025	2,850
Expected proceeds from sale of operating emissions credits under executed agreements <sup>(1)</sup>	\$ 6,775

(1) Excludes proceeds from the variable number of credits sold under credit offtake agreements.

## Cash Flow Summary

The following table summarizes the Corporation's sources and uses of funds for the three and nine months ended September 30, 2023 and 2022 from continuing operations:

<b>Cash flows provided by (used in)</b> <i>(in thousands of Canadian dollars)</i>	<b>Three months ended</b> <b>September 30,</b>		<b>Nine months ended</b> <b>September 30,</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
Operating activities	\$ 1,522	\$ 5,161	\$ 5,623	\$ 38,349
Financing activities	\$ 13,561	\$ 3,289	\$ 94,915	\$ 55,611
Investing activities	\$ (36,699)	\$ (17,139)	\$ (111,621)	\$ (93,600)

### Net Cash Provided by Operating Activities

Net cash provided by operating activities was \$1.5 million for the three months ended September 30, 2023, compared to \$5.2 million for the three months ended September 30, 2022. The decrease is primarily attributable to lower realized gains on derivative contracts.

Net cash provided by operating activities for the nine months ended September 30, 2023, was \$5.6 million, compared to \$38.3 million for the nine months ended September 30, 2022. The decrease is attributable to changes in non-cash working capital, the non-recurring feedstock rescheduling cost and lower realized gains on derivative contracts during the nine months ended September 30, 2023, compared to the same period in 2022.

Cash provided by operating activities will fluctuate quarter over quarter because of inventory requirements for the HDRD Complex, the commodity prices at which inventory is bought and sold, and seasonal demand. Commodity prices and the HDRD Complex's inventory is expected to fluctuate period over period, and accordingly, working capital requirements also fluctuate with changes in commodity prices and demand.

#### *Net Cash Provided by Financing Activities*

Net cash provided by financing activities was \$13.6 million for the three months ended September 30, 2023, compared to \$3.3 million for the three months ended September 30, 2022. The increase relates to draws on the Corporation's debt facilities to finance the commissioning of the HDRD Complex.

Net cash provided by financing activities for the nine months ended September 30, 2023, was \$94.9 million compared to \$55.6 million for the same period of 2022. The increase relates to larger draws on the Corporation's debt facilities to finance the construction of the HDRD Complex and the turnaround of the PGR assets.

#### *Net Cash Used in Investing Activities*

Net cash used in investing activities was \$36.7 million for the three months ended September 30, 2023, compared to \$17.1 million for the three months ended September 30, 2022. The increase relates to fewer proceeds from the sale of capital emissions credits and changes in non-cash working capital, offset by a decrease in additions to property plant and equipment.

Net cash used in investing activities for the nine months ended September 30, 2023, was \$111.6 million, compared to \$93.6 million for the same period of 2022. During the nine months ended September 30, 2023, increased asset additions and changes in non-cash working capital were offset by higher proceeds received from the sale of capital emissions credits.

### **Capital Expenditures**

The following table summarizes acquisitions, growth and maintenance capital expenditures for the three and nine months ended September 30, 2023 and 2022:

<i>(in thousands of Canadian dollars)</i>	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Growth capital <sup>(1)</sup>	\$ 30,670	\$ 55,261	\$ 156,085	\$ 159,096
Maintenance capital <sup>(1)</sup>	3,026	2,922	15,061	8,649
Additions to property, plant and equipment as per statement of cash flows	\$ 33,696	\$ 58,183	\$ 171,146	\$ 167,745

(1) See the "Non-GAAP and Other Financial Measures" section of the MD&A.

### Growth Capital

Growth capital expenditures for the third quarter of 2023 were \$30.7 million compared to \$55.3 million for the third quarter of 2022. During the nine months ended September 30, 2023, growth capital expenditures were \$156.1 million compared to \$159.1 million for the same period of 2022. Tidewater Renewables' growth capital primarily relates to the construction and commissioning of the HDRD Complex. These expenditures were partially offset by funds received from the sale of BC LCFS credits awarded for achieving construction milestones on the HDRD Complex and government grants received for achieving engineering milestones on the RNG Facility.

### Maintenance Capital

Tidewater Renewables prioritizes the maintenance and upgrading of its assets to provide safe operating conditions for its employees and reliable services to its customers. Maintenance capital expenditures for the third quarter of 2023 were \$3.0 million compared to \$2.9 million for the third quarter of 2022. During the nine months ended September 30, 2023, maintenance capital expenditures were \$15.1 million compared to \$8.6 million for the same period of 2022. The increase in maintenance capital is attributable to the Q2 2023 PGR maintenance turnaround program.

## CONTRACTUAL LIABILITIES AND COMMITMENTS

At September 30, 2023, the Corporation had commitments related to leased (right-of-use) assets and long-term debt. Lease liabilities relate to railcars and equipment leases. The Corporation had the following contractual obligations and commitments, including those recognized as leases, as at September 30, 2023:

<i>(in thousands of Canadian dollars)</i>	Within one year	After one year but not greater than five years	Greater than five years	Total
Lease liabilities	\$ 7,001	\$ 15,065	\$ -	\$ 22,066
Bank debt <sup>(1)</sup>	159,410	-	-	159,410
Term debt <sup>(1)</sup>	25,000	150,000	-	175,000
<b>Total</b>	<b>\$ 191,411</b>	<b>\$ 165,065</b>	<b>\$ -</b>	<b>\$ 356,476</b>

<sup>(1)</sup> The Corporation's Senior Credit Facility is due August 18, 2024 and the Term Debt Facility is due on October 24, 2027.

## Off Balance Sheet Arrangements

At September 30, 2023, the Corporation did not have any guarantees or off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on the Corporation's financial performance or condition, results of operations, liquidity or capital expenditures.

## OUTSTANDING EQUITY

At November 8, 2023, Tidewater Renewables had the following number of outstanding common shares, RSUs, DSUs and Options:

<i>(In thousands)</i>	
Common shares	34,733
RSUs	860
DSUs	65
Options	711
Warrants	3,400

## TRANSACTIONS WITH RELATED PARTY

The Corporation has entered into various take-or-pay, offtake, shared service and flow-through commodity hedging agreements with its controlling shareholder Tidewater Midstream. As most of the Corporation's revenue is earned by providing services to Tidewater Midstream under the take-or-pay agreements, it is economically dependent on Tidewater Midstream.

The transactions with Tidewater Midstream during the three and nine months ended September 30, 2023, and 2022, are summarized in the following table:

<i>(in thousands of Canadian dollars)</i>	Three months ended		Nine months ended	
	September 30,		September 30,	
	2023	2022	2023	2022
Revenue	\$ 20,067	\$ 18,856	\$ 50,511	\$ 53,846
Operating expenses	7,120	6,494	13,969	18,220
General and administrative	608	753	2,187	1,336
Realized loss (gain) on derivative contracts	442	44	548	(7,862)
Unrealized gain on derivative contracts	(3,857)	(1,744)	(2,093)	(21,993)

Balances with Tidewater Midstream included in the statement of financial position as at September 30, 2023 are summarized in the following table:

<i>(in thousands of Canadian dollars)</i>	September 30, 2023
Accounts receivable	\$ 12,152
Accounts payable	-
Lease liabilities – current <sup>(1)</sup>	(121)
Lease liabilities – long term <sup>(1)</sup>	(344)

(1) Lease liabilities with Tidewater Midstream relate to the five-year lease of a warehouse facility.

For the three and nine months ended September 30, 2023, Tidewater Renewables had no other transactions with related parties, except those pertaining to its contributions to Tidewater Renewables' long-term incentive plans and remuneration of key management personnel in the ordinary course of their employment.

## FINANCIAL INSTRUMENTS

Tidewater Renewables' financial instruments consist of cash, derivative contracts, accounts payable and accrued liabilities, bank debt and term debt. Tidewater Renewables employs risk management strategies and policies to ensure that any exposures to market risks are in compliance with the Corporation's business objectives and risk tolerance levels.

The majority of Tidewater Renewables' accounts receivable (and cash flow) are due from Tidewater Midstream. Revenue earned from Tidewater Midstream for the three and nine months ended September 30, 2023, was \$20.1 million and \$50.5 million, respectively. The Corporation believes the credit risk associated with Tidewater Midstream is minimal.

The Corporation enters into certain financial derivative contracts to manage commodity price risk and these instruments are not used for speculative purposes. The Corporation has not designated its financial derivative contracts as effective accounting hedges, even though the Corporation considers all commodity contracts to be effective economic hedges. Such financial derivative contracts are recorded on the statement of financial position at fair value, with changes in the fair value being recognized as an unrealized loss (gain) on the consolidated statement of net income and comprehensive income.

With respect to counterparties for financial instruments used for hedging purposes, the Corporation limits its credit risk through dealing with recognized futures exchanges or investment-grade financial institutions and by maintaining credit policies which minimize overall counterparty credit risk.

## **ENVIRONMENTAL, SOCIAL AND GOVERNANCE (“ESG”)**

Tidewater Renewables provides the opportunity to invest in an energy transformation vehicle focused on producing clean, renewable fuels for the North American markets utilizing existing and proven technologies. The Corporation focuses on low carbon fuels to deliver CI reduction alternatives, including Renewable Diesel, Renewable Natural Gas, and Renewable Hydrogen. Tidewater Renewables' objective is to become one of the leading Canadian renewable fuel producers, with ESG being a top priority.

In the second quarter of 2023, Tidewater Renewables published its inaugural Environmental, Social and Governance (“ESG”) report. The report highlights the Corporation’s commitment to responsible energy development, its approach to sustainability, recent accomplishments and other material items that will drive the success of Tidewater Renewables’ long term ESG goals. The report is available on the Corporation’s website at [www.tidewater-renewables.com](http://www.tidewater-renewables.com).

Some of Tidewater Renewables’ key ESG attributes include:

1. Producing renewable fuels that have significantly reduced CI relative to conventional fossil fuels by more than 80%, and over 100% in the case of some organic waste products (which would have otherwise escaped into the environment, are instead captured, processed and converted into energy, thus receiving a credit for having not been released into the environment).
2. Building a feedstock strategy primarily focused on inedible and waste-stream oils such as animal fats, used cooking oil, and distillers corn oil.
3. Having an experienced and diverse Board, consisting of 50% independent Directors acting in the best interest of Tidewater Renewables, of which 25% are women.
4. Sharing resources and expenses through the Shared Services Agreement with Tidewater Midstream that provides Tidewater Renewables with experience and knowledge regarding health and safety practices and human capital management – which includes an ESG committee that meets on a bi-weekly basis to review ESG priorities and plans.
5. Pursuing projects to benefit rural communities not connected to the electricity grid to deliver clean fuels (including Renewable Diesel) to reduce their overall impact on the environment. This includes Indigenous communities that may rely on greenhouse gas emitting diesel generated electricity and other high CI fuels.
6. Focusing on socially conscious commerce, community engagement with all local stakeholders and deepening of community relations through various events and corporate sponsorships.
7. Focusing on targeted donations and volunteering aimed at organizations that are aligned with the Corporation’s values of supporting mental health, children, youth, and first- and second-generation immigrants.

### **Governmental Regulation**

Tidewater Renewables is excited to contribute to Canada’s climate change success by playing a role in the energy transition. Tidewater Renewables strives to diversify the energy mix by moving away from fossil fuels, while ensuring compatibility with traditional energy infrastructure. This compatibility aims to deliver an affordable and flexible energy transition.

As with other energy producers, Tidewater Renewables’ assets and growth projects are subject to federal, provincial and local regulations and permitting requirements, regarding air quality, solid waste and water quality. Among other things, the environmental regulatory regime provides restrictions and prohibitions on releases or emissions of various substances produced in association with energy industry operations. Tidewater Renewables does not believe that they impact its operations in a manner materially different from other comparable businesses operating in the same jurisdictions.



Environmental regulation affects the operation of facilities and limits the extent to which facility expansion is permitted. In addition, legislation requires that facility sites be abandoned and reclaimed to the satisfaction of provincial authorities and local landowners. A breach of such legislation may result in the imposition of fines, the issuance of clean-up orders or the shutting down of facilities and pipelines. For further details, please see the Corporation's most recently filed annual information form ("AIF"), an electronic copy of which is available on Tidewater Renewables' SEDAR+ profile at [www.sedarplus.com](http://www.sedarplus.com).

## **RISK FACTORS**

The Corporation continually works to mitigate the impact of risks to its business by identifying all significant risks so that they can be appropriately managed. The risks that may affect the business and operations of Tidewater Renewables are described in the AIF. The Corporation's financial risks are discussed in note 13 of the Condensed Interim Financial Statements.

## **CRITICAL ACCOUNTING JUDGMENTS AND ESTIMATES**

Certain accounting policies require that management make appropriate decisions with respect to the formulation of estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Management reviews its estimates on a regular basis. The emergence of new information and changed circumstances may result in actual results or changes to estimates that differ materially from current estimates. The Corporation's use of estimates and judgments in preparing the Financial Statements is discussed in note 2 of the consolidated financial statements for the year ended December 31, 2022, available on Tidewater Renewables' SEDAR+ profile at [www.sedarplus.com](http://www.sedarplus.com). There have been no material changes to the Corporation's critical accounting estimates and judgements during the three and nine months ended September 30, 2023.

## **CONTROL ENVIRONMENT**

### *Disclosure Controls and Procedures ("DC&P")*

The Corporation's Chief Executive Officer and Chief Financial Officer have designed, or caused to be designed under their supervision, disclosure controls and procedures ("DC&P"), as defined by National Instrument 52-109 – *Certification of Disclosure in Issuers' Annual and Interim Filings* ("NI 52-109"), to provide reasonable assurance that material information relating to the Corporation is made known to them by others, particularly during the period in which the annual filings are being prepared, and information required to be disclosed by the Corporation in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation. The Corporation's management, including the Chief Executive Officer and Chief Financial Officer, evaluate the effectiveness of the Corporation's DC&P annually. No material changes in the DC&P were identified during the interim period ended September 30, 2023 that have materially affected, or are reasonably likely to materially affect, the Corporation's DC&P.

### *Internal Controls Over Financial Reporting ("ICFR")*

Tidewater Renewables' Chief Executive Officer and Chief Financial Officer are responsible for establishing and maintaining internal control over financial reporting ("ICFR"), as defined by NI 52-109. They have, as at the period ended September 30, 2023, designed ICFR, or caused it to be designed under their supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The control framework used by the officers to design the Corporation's ICFR is the Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations.

Management of the Corporation, including the Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the ICFR as at September 30, 2023. Based on that evaluation, the Interim Chief Executive Officer has concluded that the Corporation's ICFR are effective as of the end of the period, in all material respects.

The Corporation's Chief Executive Officer and Chief Financial Officer are required to disclose any change in the ICFR that occurred during the most recent period that has materially affected, or is reasonably likely to materially affect, the Corporation's ICFR. No material changes in the ICFR were identified during the interim period ended September 30, 2023, that have materially affected, or are reasonably likely to materially affect, the Corporation's ICFR.

It should be noted that a control system, including the Corporation's DC&P and ICFR, no matter how well conceived, can provide only reasonable and not absolute assurance that the objectives of the control system will be met. As a result of inherent limitation in all control systems, they cannot provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been prevented or detected. Additionally, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with the Corporation's policies and procedures.

## **NON-GAAP AND OTHER FINANCIAL MEASURES**

Throughout the MD&A and in other materials disclosed by the Corporation, Tidewater Renewables uses a number of financial measures when assessing its results and measuring overall performance. The intent of non-GAAP measures and ratios is to provide additional useful information to investors and analysts. Certain of these financial measures do not have a standardized meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other entities.

As such, these measures should not be considered in isolation or used as a substitute for measures of performance prepared in accordance with GAAP. Except as otherwise indicated, these financial measures will be calculated and disclosed on a consistent basis from period to period. Specific adjusting items may only be relevant in certain periods.

The following are the Corporation's non-GAAP financial measures, non-GAAP financial ratios, capital management measures and supplementary financial measures.

### **Non-GAAP Financial Measures**

The non-GAAP financial measures used by the Corporation are Adjusted EBITDA and distributable cash flow.

#### *Adjusted EBITDA*

Adjusted EBITDA is a non-GAAP measure. Adjusted EBITDA is calculated as income (or loss) before finance costs, taxes, depreciation, share-based compensation, unrealized gains/losses on derivative contracts, gains/losses on warrant liability revaluation, non-cash items, transaction costs, lease payments under IFRS 16 *Leases* and other items considered non-recurring in nature plus the Corporation's proportionate share of Adjusted EBITDA in its equity investment.

Adjusted EBITDA is used by management to set objectives, make operating and capital investment decisions, monitor debt covenants and assess performance. In addition to its use by management, Tidewater Renewables also believes Adjusted EBITDA is a measure widely used by securities analysts, investors, lending institutions and others to evaluate the financial performance of the Corporation and other companies in the renewable industry. The Corporation issues guidance on this key measure. As a result, Adjusted EBITDA is presented as a relevant measure in the MD&A to assist analysts and readers in assessing the performance of the Corporation as seen from management's perspective. Investors should be cautioned that Adjusted EBITDA should not be construed as alternatives to net income, net cash provided by (used in) operating activities or other measures of financial results determined in accordance with GAAP as an indicator of the Corporation's performance and may not be comparable to companies with similar calculations.

The following table reconciles net income (loss), the nearest GAAP measure, to Adjusted EBITDA:

<i>(in thousands of Canadian dollars)</i>	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Net income (loss)	\$ (9,449)	\$ (10,067)	\$ (28,272)	\$ 11,810
Deferred income tax expense (recovery)	(3,495)	(4,378)	(10,052)	3,984
Depreciation	5,945	4,878	16,133	14,381
Finance costs	6,620	2,697	16,569	4,881
Share-based compensation	553	1,123	3,908	2,477
Unrealized loss on derivative contracts	12,558	22,441	40,398	8,132
Gain on warrant liability revaluation	(190)	-	(8,160)	-
Transaction costs	10	260	111	660
Non-recurring transactions <sup>(1)</sup>	279	-	4,543	-
Adjustment to share of profit from equity accounted investments	1,700	(870)	55	(602)
<b>Adjusted EBITDA</b>	<b>\$ 14,531</b>	<b>\$ 16,084</b>	<b>\$ 35,233</b>	<b>\$ 45,723</b>

(1) Non-recurring transactions for the nine months ended September 30, 2023, includes \$3.9 million of feedstock rescheduling costs.

### *Distributable Cash Flow*

Distributable cash flow is a non-GAAP measure. Management believes distributable cash flow is a useful metric for investors when assessing the amount of cash flow generated from normal operations. These cash flows are relevant to the Corporation's ability to internally fund growth projects, alter its capital structure, or distribute returns to shareholders.

Distributable cash flow is calculated as net cash provided by operating activities before changes in non-cash working capital plus cash distributions from investments, transaction costs, non-recurring expenses, and after any expenditures that use cash from operations. Changes in non-cash working capital are excluded from the determination of distributable cash flow because they are primarily the result of seasonal fluctuations or other temporary changes and are generally funded with short-term debt or cash flows from operating activities. Deducted from distributable cash flow are maintenance capital expenditures, including turnarounds, as they are ongoing recurring expenditures which are funded from operating cash flows. Transaction costs are added back as they vary significantly quarter to quarter based on the Corporation's acquisition and disposition activity. It also excludes non-recurring transactions that do not reflect Tidewater Renewables' ongoing operations.

The following table reconciles net cash provided by operating activities, the nearest GAAP measure, to distributable cash flow:

<i>(in thousands of Canadian dollars)</i>	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Net cash provided by operating activities	\$ 1,522	\$ 5,161	\$ 5,623	\$ 38,349
Add (deduct):				
Changes in non-cash working capital	10,077	9,588	20,826	4,824
Transaction costs	10	260	111	660
Non-recurring transactions <sup>(1)</sup>	279	-	4,543	-
Interest and financing charges	(3,916)	(1,161)	(10,484)	(2,163)
Payment of lease liabilities	(1,737)	(1,489)	(4,953)	(4,394)
Maintenance capital	(3,026)	(2,922)	(15,061)	(8,649)
<b>Distributable cash flow</b>	<b>\$ 3,209</b>	<b>\$ 9,437</b>	<b>\$ 605</b>	<b>\$ 28,627</b>

(1) Non-recurring transactions for the nine months ended September 30, 2023, includes \$3.9 million of feedstock rescheduling costs.

Growth capital expenditures will be funded from net cash provided by operating activities, along with proceeds from additional debt or equity, as required.

### Non-GAAP Financial Ratios

The Corporation uses the following non-GAAP financial ratios to present aspects of its financial performance or financial position, including distributable cash flow per common share.

#### *Distributable cash flow per common share*

Distributable cash flow per common share is calculated as distributable cash flow over the weighted average number of common shares outstanding for the three and nine months ended September 30, 2023.

Distributable cash flow is a non-GAAP financial measure. Management believes that distributable cash flow per common share provides investors an indicator of funds generated from the business that could be allocated to each shareholder's equity position.

<i>(in thousands of Canadian dollars except per share information)</i>	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Distributable cash flow	\$ 3,209	\$ 9,437	\$ 605	\$ 28,627
Weighted average shares outstanding– basic	34,727	34,712	34,723	34,712
Weighted average shares outstanding– diluted	34,727	34,712	34,723	34,824
Distributable cash flow per share– basic & diluted	\$ 0.09	\$ 0.27	\$ 0.02	\$ 0.82

### Capital Management Measures

The financial reporting framework utilized for preparing the financial statements necessitates disclosure to aid readers in evaluating the Corporation's capital management objectives, policies, and processes, as outlined in IFRS. The Corporation employs its own methods for managing capital and liquidity, as further described in "Liquidity, and Capital Resources" section of the MD&A and within note 21 of the consolidated financial statements for the year ended December 31, 2022, and IFRS does not prescribe any particular calculation method. Apart from GAAP measures, the Corporation also employs the capital management measure of net debt.

## Net Debt

Net debt is used by the Corporation to monitor its capital structure and financing requirements. It is also used as a measure of the Corporation's overall financial strength. Net debt is defined as bank debt and term debt, less cash and cash equivalents.

Net debt excludes working capital, lease liabilities and derivative contracts as the Corporation monitors its capital structure based on net debt to Adjusted EBITDA, consistent with its credit facility covenants as described in "*Liquidity and Capital Resources*".

The following table reconciles net debt:

<i>(in thousands of Canadian dollars)</i>	September 30, 2023		December 31, 2022	
Senior credit facility	\$	159,410	\$	72,611
Term debt		175,000		150,000
Cash and cash equivalents		(296)		(11,379)
<b>Net debt</b>	<b>\$</b>	<b>334,114</b>	<b>\$</b>	<b>211,232</b>

## Supplementary Financial Measures

A supplementary financial measure is a financial measure that is not reported in the Corporation's condensed interim consolidated financial statements, and is, or is intended to be, reported periodically to represent historical or expected financial performance, financial position or cash flows. The supplementary financial measures the Corporation uses are identified below:

### *Growth Capital*

Growth capital expenditures are generally defined as expenditures which are recoverable, incrementally increase cash flow or earnings potential of assets, expand the capacity of current operations, or significantly extend the life of existing assets. This measure is used by the investment community to assess the extent of discretionary capital spending.

### *Maintenance Capital*

Maintenance capital expenditures are generally defined as expenditures that support and/or maintain the current capacity/ cash flow or earnings potential of existing assets without the characteristic benefits associated with growth capital expenditures. These expenditures include major inspections and overhaul costs that are required on a periodic basis. This measure is used by the investment community to assess the extent of non-discretionary capital spending.

## OPERATIONAL DEFINITIONS

"bbl/d" means barrels per day.

"BC LCFS credits" means the credits awarded to BC Part 3 Fuel Suppliers by either (i) supplying a fuel with a CI below the prescribed CI limit, or (ii) taking actions that would have a reasonable possibility of reducing greenhouse gas emissions through the use of Part 3 fuels sooner than would occur without the agreed-upon action, which credits may be transferred upon validation.

"BC Part 3 Fuel Suppliers" means a "part 3 fuel supplier" under, collectively British Columbia's *Greenhouse Gas Reduction (Renewable & Low Carbon Fuel Requirements Act)* and *Renewable & Low Carbon Fuel Requirements Regulation*.

"Capital emissions credits" refers to environmental credits granted or generated for the achievement of engineering or construction milestones on the expansion of the Corporation's capital assets.

"CI" means carbon intensity as specified and calculated under each specific government methodology, where certain calculation differences may exist from one jurisdiction to another.

"CFR credits" means credits generated under the Canadian Clean Fuel Regulation.

"ESG" means environmental, social and governance.

"Design capacity" means the throughput capacity that a facility or unit was designed to process or store.

"MMcf/d" means million cubic feet per day.

"Operating emissions credits" refers to environmental credits granted or generated through the production or blending of renewable fuels.

"RCC" refers to Rimrock Cattle Company Ltd.;

"Refining margin" or "Crack spread" refers to the general price differential between a feedstock and the fuel products refined from it.

"Throughput" means with respect to a refinery units, inlet volumes processed (including any off-load or reprocessed volumes); and with respect to a RNG facilities, inlet volumes processed (including any off-load or reprocessed volumes).

"U.S." meaning the United States of America, its territories and possessions, any state of the United States and the District of Columbia.

"Utilization" or "Utilization Rate" means the throughput of a facility or unit divided by its design capacity.

## **FORWARD-LOOKING INFORMATION**

Certain statements contained in the MD&A constitute forward-looking statements and forward-looking information (collectively referred to herein as, "forward-looking statements") within the meaning of applicable Canadian securities laws. Such forward-looking statements relate to future events, conditions or future financial performance of Tidewater Renewables based on future economic conditions and courses of action. All statements other than statements of historical fact may be forward-looking statements. Such forward-looking statements are often, but not always, identified by the use of any words such as "seek", "anticipate", "budget", "plan", "expect", "will" and similar expressions. These statements involve known and unknown risks, assumptions, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. The Corporation believes the expectations reflected in those forward-looking statements are reasonable, but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included in the MD&A should not be unduly relied upon.

In particular, the MD&A contains forward-looking statements pertaining to, but not limited to, the following: the expected operational and financial performance of the Corporation's Renewable Assets, including the HDRD Complex, the Corporation's business plans and strategies, including the underlying existing assets and capital projects, and the success and timing of its projects and related milestones and capital costs; expectations regarding the stabilization of the HDRD Complex's operations and production; expectations regarding the HDRD Complex's ability to consistently produce cold weather specification diesel; expected timing of the announcement of commercial operations of the HDRD Complex; the expectation that the Corporation will continue to see strong industry fundamentals, including robust prices for renewable fuels and

strong demand for environmental credits, driven by escalating compliance requirements and new voluntary commitments; the expectation that the HDRD Complex will be, when commissioned, Canada's first standalone renewable diesel facility and one of the first sizable producers of BC LCFS and CFR credits; the expectation that commercial operations on the HDRD Complex are imminent; expectations regarding increased project costs due to delays of the HDRD Complex; the expectation that the HDRD Complex is expected to reach commercial production in the fourth quarter of 2023; expectations regarding project costs, project paybacks and the timing thereof; expectations regarding the feedstock supply agreement and RCC contributing a substantial amount of the feedstock requirements for the RNG Facility; expectations regarding receipt of regulatory approvals, and timing of construction on the RNG Facility; timing of construction on the RNG Facility; expectations regarding Rimrock's access to feedstocks; expectations regarding HDRD Complex major commissioning milestones and the timing thereof; expectations regarding the HDRD Complex's CI and the Corporation's ability to generate operating emissions credits therefrom; expectations regarding the HDRD Complex's inventory; expectations that the HDRD Complex will be able to capture organic waste product and convert such product into energy; expected proceeds from the sale of capital emission credits under executed forward agreements; expected proceeds from forward agreements to sell operating emissions credits; expectations regarding the future market for capital emissions credits and operating emissions credits and counterparty risks associated with such markets; beliefs regarding the minimal credit risk associated with Tidewater Midstream; the future price and volatility of commodities, including that majority of the underserved regional demand will continue to be served by the PGR; and expectations regarding the Corporation's ability to fulfill its financial commitments, obligations, and anticipated capital expenditures.

Although the forward-looking statements contained in the MD&A are based upon assumptions which management of the Corporation believes to be reasonable, the Corporation cannot assure investors that actual results will be consistent with these forward-looking statements. With respect to forward-looking statements contained in the MD&A, the Corporation has made assumptions regarding, but not limited to: Tidewater Renewables' ability to execute on its business plan; the timely receipt of all third party, governmental and regulatory approvals and consents sought by the Corporation, including with respect to the Corporation's approval related to the RNG Facility and other projects and applications; general economic and industry trends, including the effect of the COVID-19 pandemic; operating assumptions relating to the Corporation's projects; expectations around the start up of and level of output from the Corporation's projects, including assumptions relating to feedstock supply levels and costs; timing and cost of completion of the HDRD Complex, including that the project will remain on budget and on schedule; the ownership and operation of Tidewater Renewables' business; regulatory risks, including changes or delay to the BC LCFS Credit or CFR Credit systems; the expansion of production of renewable fuels by competitors; the future pricing of BC LCFS Credits and CFR Credits; demand for offtake and offtake prices; future commodity and renewable energy prices; sustained or growing demand for renewable fuels; the ability for the Corporation to successfully turn a wide variety of renewable feedstocks into low carbon fuels for which there is a market; changes in the credit-worthiness of counterparties; the Corporation's future debt levels and its ability to repay its debt when due; the Corporation's ability to continue to satisfy the terms and conditions of its credit facilities; the continued availability of the Corporation's credit facilities; the Corporation's ability to obtain additional debt and/or equity financing on satisfactory terms; the Corporation's ability to manage liquidity by working with its current capital providers and other sources and through the sale of BC LCFS credits and CFR credits; foreign currency, exchange, inflation and interest rate risks; and the other assumptions set forth in the Corporation's most recent AIF available under the Corporation's profile on SEDAR+ at [www.sedarplus.com](http://www.sedarplus.com).

The Corporation's actual results could differ materially from those anticipated in the forward-looking statements, as a result of numerous known and unknown risks and uncertainties and other factors including, but not limited to: changes in supply and demand for low carbon products; risks relating to the BC LCFS Credit or CFR Credit systems; general economic, political, market and business conditions, including fluctuations in interest rates, foreign exchange rates, commodity prices, Consumer Price Index, supply chain pressures and restrictions, inflation, stock market volatility and supply/demand trends; risks related to changes in feedstock prices and revenues from offtakes; economic uncertainties, further cost increases, or unexpected delays with the Corporation's projects; risks of health epidemics, pandemics and similar outbreaks, including COVID-19, which may have sustained material adverse effects on the Corporation's business, financial position, results of

operations and/or cash flows; risks and liabilities inherent in the operations related to renewable energy production and storage infrastructure assets, including the lack of operating history and risks associated with forecasting future performance; competition for, among other things, third-party capital, acquisition opportunities, requests for proposals, materials, equipment, labour, and skilled personnel; risks related to the environment and changing environmental laws in relation to the operations conducted with the Renewable Assets and the Corporation's other capital projects; and the other risks set forth in the Corporation's most recent AIF available under the Corporation's profile on SEDAR+ at [www.sedarplus.com](http://www.sedarplus.com).

The foregoing lists are not exhaustive. Additional information on these and other factors which could affect the Corporation's operations or financial results are included in the Corporation's most recent AIF and in other documents on file with the Canadian securities regulatory authorities under the Corporation's profile on SEDAR+ at [www.sedarplus.com](http://www.sedarplus.com).

Management of the Corporation has included the above summary of assumptions and risks related to forward-looking statements provided in the MD&A in order to provide holders of common shares in the capital of the Corporation with a more complete perspective on the Corporation's current and future operations and such information may not be appropriate for other purposes. The Corporation's actual results, performance or achievement could differ materially from those expressed in, or implied by, these forward-looking statements and, accordingly, no assurance can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do occur, what benefits the Corporation will derive from them. Readers are therefore cautioned that the foregoing list of important factors is not exhaustive, and they should not unduly rely on the forward-looking statements included in the MD&A. Tidewater Renewables does not undertake any obligation to update publicly or to revise any of the included forward-looking statements, whether as a result of new information, future events or otherwise, other than as required by applicable securities law. All forward-looking statements contained in the MD&A are expressly qualified by this cautionary statement. Further information about factors affecting forward-looking statements and management's assumptions and analysis thereof is available in the Corporation's most recent AIF and other filings made by the Corporation with various provincial securities commissions available under the Corporation's profile on SEDAR+ at [www.sedarplus.com](http://www.sedarplus.com).

## **Financial Outlook**

The MD&A contains future-oriented financial information and financial outlook information (collectively, "FOFI") about expectations regarding financial results for 2023 and 2024, including Adjusted EBITDA, which are subject to the same assumptions, risk factors, limitations and qualifications as set out under the heading "Forward-Looking Information". The actual financial results of the Corporation may vary from the amounts set out herein and such variation may be material. The Corporation and its management believe that the financial outlook has been prepared on a reasonable basis, reflecting management's best estimates and judgments and the FOFI contained in the MD&A was approved by management as of the date hereof. However, because this information is subjective and subject to numerous risks, it should not be relied on as necessarily indicative of future results. Except as required by applicable securities laws, the Corporation undertakes no obligation to update such FOFI. FOFI contained in the MD&A was made as of the date hereof and was provided for the purpose of providing further information about the Corporation's anticipated future business operations on an annual basis. Readers are cautioned that the FOFI contained in the MD&A should not be used for purposes other than for which it is disclosed herein.